The 1998 wholesale value of sales by commercial flower and foliage producers in Minnesota is estimated at \$68,501,000 compared with \$65,889,000 in 1997. These values were obtained from the wholesale value of sales as reported by growers with \$100,000 or more in sales of floriculture crops plus a calculated wholesale value of sales for growers with sales below \$100,000. A commercial operation is defined as having \$10,000 or more in annual gross sales of floriculture crops.

The total wholesale value of floriculture crops grown by operations exceeding the \$100,000 sales level reached \$59,861,000 in 1998, a 5% increase over the \$57,099,000 for 1997. Of the total wholesale value, cut flowers totaled \$6,374,000 in 1998, down 10% from the previous year. The wholesale value of potted flowering plants was \$12,366,000, up slightly from \$12,305,000 in 1997. Sales of foliage plants for indoor and patio use totaled \$1,088,000, down 19% from the previous year. Total bedding and garden plant sales were up 10% to \$40,033,000.

FLORI CULTURE: FLOWERI NG, BEDDI NG, AND FOLI AGE PLANTS, MI NNESOTA, 1997-98 1/

| | Producers | | Total Quantity Sold | | | | |
|--------------------------------------|------------|------------|---------------------|---------------------|--------|----------|-----------------|
| | | | | | | Intended | 1999 As A |
| Item | 1997 | 1998 | Units | 1997 | 1998 | 1999 | Percent Of 1998 |
| | <u>Nun</u> | <u>ber</u> | • | <u> 1,000 Units</u> | | | Percent |
| Potted Flowering Plants: | | | | | | | |
| Chrysanthemums | 18 | 17 | Pots | 315 | 266 | 258 | 97 |
| Cyclamens | 20 | 19 | Pots | 170 | 181 | 184 | 102 |
| Finished Florist Azaleas | 17 | 20 | Pots | 195 | 196 | 199 | 102 |
| Kal anchoes | 6 | 8 | Pots | 92 | 82 | 85 | 104 |
| Easter Lilies | 26 | 28 | Pots | 299 | 343 | 324 | 94 |
| Poinsettias | 47 | 49 | Pots | 1,051 | 920 | 927 | 101 |
| Other Flowering Plants | 22 | 26 | Pots | 546 | 536 | 572 | 107 |
| Bedding Garden Plants: | | | | | | | |
| Hardy/Garden Chrysanthemums | 60 | 58 | Pots | 676 | 618 | 620 | 100 |
| Geraniums (Cuttings) | 73 | 84 | Pots | 1,853 | 1,663 | 1,663 | 100 |
| Impatiens | 32 | 38 | Pots | 100 | 124 | 129 | 104 |
| New Guinea Impatiens | 69 | 81 | Pots | 419 | 473 | 479 | 101 |
| Petunias | 30 | 39 | Pots | 83 | 98 | 108 | 110 |
| Other Potted Flowering and Foliage | | | | | | | |
| Туре | 72 | 80 | Pots | 3, 288 | 3, 808 | 4, 310 | 113 |
| Vegetable Type | 44 | 46 | Pots | 710 | 920 | 926 | 101 |
| Geraniums | 27 | 27 | Flats | 83 | 87 | 87 | 100 |
| Impatiens | 66 | 79 | Flats | 238 | 282 | 289 | 102 |
| New Guinea Impatiens | 18 | 16 | Flats | 21 | 26 | 26 | 100 |
| Petunias | 68 | 81 | Flats | 234 | 270 | 273 | 101 |
| Other Flowering and Foliage Type | 72 | 85 | Flats | 966 | 1, 208 | 1, 228 | 102 |
| Vegetable Type | 62 | 65 | Flats | 147 | 154 | 154 | 100 |
| Foliage For Indoor Or Patio: | | | | | | | |
| Geraniums Hanging Baskets | 79 | 82 | Baskets | 218 | 295 | 291 | 99 |
| Impatiens Hanging Baskets | 71 | 73 | Baskets | 123 | 102 | 94 | 92 |
| New Guinea Impatiens Hanging Baskets | 70 | 70 | Baskets | 130 | 123 | 123 | 100 |
| Petunias Hanging Baskets | 64 | 62 | Baskets | 43 | 44 | 47 | 107 |
| Foliage Hanging Baskets | 16 | 15 | Baskets | 121 | 63 | 59 | 94 |
| Other Flowering Hanging Baskets | 78 | 79 | Baskets | 406 | 472 | 472 | 100 |

^{1/} Summarized only from producers with \$100,000 or more in annual sales.

FLORI CULTURE: CUT FLOWERS AND POTTED FOLIAGE, MINNESOTA, 1997-98 1/

| | Producers | | Area For Production | | | | | |
|-------------------|------------|------------|---------------------|----------------|----------|-----------------|--|--|
| | | | | | Intended | 1999 As A | | |
| Item | 1997 | 1998 | 1997 | 1998 | 1999 | Percent Of 1998 | | |
| | <u>Num</u> | <u>ber</u> | <u>1,</u> | 000 Square Fee | <u>t</u> | <u>Percent</u> | | |
| Other Cut Flowers | 14 | 18 | 1,006 | 1, 340 | 1, 417 | 106 | | |
| Potted Foliage | 13 | 13 | 143 | 123 | 123 | 100 | | |

^{1/} Summarized only from producers with \$100,000 or more in annual sales.